

## **Attachment 4**

### **Section 23.45: Overall Goal Calculation for Concessions Other Than Car Rentals**

#### **Amount of Goal**

The Abilene Regional Airport does not receive nor does it anticipate receiving annual revenue from concessions other than car rental during the period beginning October 1, 2024 and ending September 30, 2027, in excess of \$200,000. Consequently, no goal has been set for these concessions.

## **Attachment 5**

### **Section 23.45: Overall Goal Calculation for Car Rentals**

#### **Amount of Goal (submit if average annual gross receipts exceed \$200,000)**

The Abilene Regional Airport's overall goal for car rentals during the period beginning October 1, 2024, and ending September 30, 2027, is **0.81%** of the total gross receipts of car rental operations at the Abilene Regional Airport. 0% is to be accomplished through Race Conscious and 0.81% through Race Neutral means.

The concession opportunities anticipated during this goal period are: Tire Dealers, Auto Part Suppliers, Towing, General Auto Repair, Auto Repair/Body Work, Windshield Repair, Office Equipment, Accounting/Bookkeeping, and Janitorial Services with. If a new car rental concession opportunity arises prior to the end of this goal period and the estimated average of annual gross revenues are anticipated to be \$200,000 or greater, the Abilene Regional Airport will submit an appropriate adjustment to the overall goal. This will be submitted to FAA for approval at least 6 months before executing the new concession agreement (23.45(i)).

The Abilene Regional Airport has determined that its market area is the state of Texas. This is the geographical area in which the substantial majority of firms which seek to do concessions business with the airport are located and the geographical area in which the firms receive a substantial majority of concessions related revenues are located.

#### **Methodology used to Calculate Overall Goal**

##### **Goods and Services**

We can meet the percentage goal by including the purchase from ACDBEs of goods and services used in businesses at the airport. The dollar value from purchases of goods and services from ACDBEs may be added to the numerator, and the dollar value from purchases

## **Base of Car Rental Goal**

Step 1: 23.51(c)

We determined the base figure for the relative availability of car rental ACDBEs. The base figure was calculated as follows:

$$\text{Base figure} = \frac{\text{Ready, willing, and able car rental ACDBEs in the market area}}{\text{All ready, willing and able car rental firms in the market area}}$$

The data source or demonstrable evidence used to derive the numerator is the Texas Unified Certification Program Listing found at:

<https://txdot.txdotcms.com/FrontEnd/VendorSearchPublic.asp?XID=8868&TN=txdot>

The data source or demonstrable evidence used to derive the denominator was United States Census Bureau "CB2100CBP: All Sectors: County Business Patterns, including ZIP Code Business Patterns, by Legal Form of Organization and Employment Size Class for the U.S., States, and Selected Geographies: 2021" (The latest version)

<https://data.census.gov/table/CBP2021.CB2100CBP>

The following table presents the summary of the relevant data:

<b>NAICS CODE</b>	<b>Type of Work</b>	<b>Total ACDBEs</b>	<b>All Firms</b>
441320 (441340 is new code)	Tire dealers	0	1807
336310	Auto Parts	0	48
488410	Towing	2	839
811111 & 811198	General Auto Repair, Auto Repair/Body Work	4	6417
811122	Windshield Repair	2	469
423420	Office Equipment	1	586
541211 & 541219	Accounting/Bookkeeping	8	7898
561720	Janitorial	45	3913
	<b>TOTALS</b>	<b>62</b>	<b>21,977</b>

When we divided the numerator by the denominator we arrived at the base figure for our overall goal for car rental concessions of: **0.28%**.

Relative Availability = 62 / 21,977

**Relative Availability = 0.28%**

**Step 2: 23.51(d)**

After calculating a base figure of the relative availability of ACDBEs, we examined evidence to determine what adjustment was needed to the base figure in order to arrive at the overall goal.

In order to reflect as accurately as possible, the ACDBE participation we would expect in the absence of discrimination we have adjusted our base figure by 0.09%. Our overall goal for car rental concessions is 0.81%.

The data used to determine the adjustment to the base figure was:

a. Past participation – We evaluated the current capacity of ACDBEs to perform work in our car rental concessions program by measuring the volume of work ACDBEs have performed in the past.

<u>Fiscal Year</u>	<u>Goal</u>	<u>Accomplishment</u>
*2021	8.13%	1.34%
2022	0.72%	2.00%
2023	0.72%	0.90%

\*The 2021 Goal is based on issues with a major ACDBE leaving the area during this period and skewing data. Santa Monica Ford was no longer certified in the State of Texas as an ACDBE. This heavily affected calculations in the following years. In FY2019 the removal of Santa Monica Ford reduced calculations by \$290,304.60 to 8.37%, which was still unsustainable based off of market availability at that time. This issue was resolved in the FY22-24 goals.

Median Accomplishment: **1.34%**

b. Disparity study – There are no disparity studies conducted within our jurisdiction that relate to concessions. We will continue to contact state and local agencies to determine when disparity study becomes available.

c. Differences in Market Area and Concessions Program – Not Applicable

d. Available evidence from related fields that affect opportunities for ACDBEs to form, grow, and compete – Not Applicable

The reason we chose to adjust our figure using this data was because the median accomplishment was higher than the relative availability of 0.77%. One method of adjustment is to establish the goal as the average of the relative availability and the median accomplishment.

$$\text{Adjusted Goal} = (\text{Relative Availability} + \text{Median Accomplishment}) / 2 \\ = (0.28\% + 1.34\%) / 2$$

Adjusted Goal = **0.81%**

This adjustment establishes the new goal for the Abilene Regional Airport at 0.81% for the period of October 1, 2024, and ending September 30, 2027.

## **PUBLIC PARTICIPATION**

**Consultation:** Section 23.43.

Prior to submitting this goal to the FAA, the Abilene Regional Airport consulted with entities with an interest in Airport Concession Opportunities (Stakeholders).

The Abilene Regional Airport encourages the participation of Disadvantaged Business Enterprises in its Airport Concessions Program. In an effort to reach the available DBE community, seek out public input into the goal setting process, and to ensure wide distribution of the information contained in this document, the Airport corresponds and consults with the Abilene Chamber of Commerce, its Hispanic Business Council, the Abilene Chapter of the Black Chamber of Commerce, American Business Womans Association, existing concessionaires, and other organizations which could be expected to have information concerning the availability of disadvantaged businesses. An open dialogue with these entities has afforded the Airport the opportunity to reach out to interested parties and encourage meaningful participation in its concessions program by DBEs. Additionally, the Airport makes copies of its ACDBE Program available to each of these organizations for distribution to its members.

During the development of this program, the Abilene Regional Airport sought out input and comments from the agencies identified in the previous paragraph. This coordination was well received and no comments were made during the reviews. Additionally, the Airport advertised availability of the program in the local newspaper with the following notice of availability:

## WEBSITE PUBLIC NOTICE

### ACDBE Goals for Federal Fiscal Years 2025 – 2027

POSTED ON ABI WEBSITE: The Abilene Regional Airport hereby announces the availability of its Airport Concessions Disadvantaged Business Enterprise Program. This includes the goals set out under Federal Aviation Regulations, which will remain in effect until September 30, 2027, at which time the goals will be updated. The Airport has set a goal of 0.81% of the annual revenue realized from Car Rental Concessions that occur at the Airport. The Program, as well as the proposed goals and goal setting methodology, are available for inspection between 8:00 a.m. and 5:00 p.m., Monday through Friday, from June 24, 2024 until July 24, 2024, in the offices of the Airport Director, 2933 Airport Boulevard, Suite 200, Abilene, Texas 79602.

Comments on the ACDBE goals can be sent to either of the following addresses:

Alex Cargile, ACDBELO  
Management Analyst  
Abilene Regional Airport  
2933 Airport Boulevard, Suite 200  
Abilene, TX 79602

Federal Aviation Administration  
Civil Rights Staff, ASW-9  
Post Office Box 92007  
Los Angeles, CA 90009-2007

### Public Comments

If any public comments are received, we will notify the FAA's Office of Civil Rights. Prior to submitting this goal to the FAA.

[Annotate Comments Here](#)

## Breakout of Estimated Race-Neutral & Race Conscious Participation Section 23.51

The Abilene Regional Airport will meet the maximum feasible portion of its overall goal by using race-neutral means of facilitating ACDBE participation. The Abilene Regional Airport uses the following race-neutral means to increase ACDBE participation:

1. Locating and identifying ACDBEs and other small businesses who may be interested in participating as concessionaires under 49 CFR Part 23
2. Notifying ACDBEs of concession opportunities and encouraging them to compete, when appropriate;
3. When practical, structuring concession activities so as to encourage and facilitate the participation of ACDBEs;
4. Providing technical assistance to ACDBEs in overcoming limitations, such as inability to obtain bonding or financing;
5. Ensuring that competitors for concession opportunities are informed during pre-solicitation meetings about how the sponsor's ACDBE program will affect the procurement process;
6. Providing information concerning the availability of ACDBE firms to competitors to assist them in obtaining ACDBE participation; and
7. Establishing a business development program (see 49 CFR Part 26.35); technical assistance program or taking other steps to foster ACDBE participation in concessions.

We estimate that, in meeting our overall goal of 0.81%, we will obtain 0.81% from race-neutral participation and **0.00%** through race-conscious measures.

The following is a summary of the basis of our estimated breakout of race-neutral and race-conscious ACDBE participation:

1. Over the last three years, the Abilene Regional Airport has achieved ACDBE participation through race neutral means – Achieving a median accomplishment of 2.00% without the use of goals;
2. ACDBE participation on concession leases has occurred on each of our Rental Car Agreements that do not have ACDBE requirements;
3. Through consultation with our ACDBE stakeholders, we have encouraged and realized real success in our program.

If we project that race-neutral measures, standing alone, are not sufficient to meet an overall goal, we will use the following race-conscious measures to meet the overall goal:

1. We will establish concession-specific goals for particular concession opportunities
2. Negotiate with potential concessionaires to include ACDBE participation through direct ownership arrangements or measures, in the operation of the concession
3. With prior FAA approval, other methods that take a competitor's ability to provide ACDBE participation into account in awarding a concession

In order to ensure that our ACDBE program will be narrowly tailored to overcome the effects of discrimination, if we use concession specific goals we will adjust the estimated breakout of race-neutral and race-conscious participation as needed to reflect actual ACDBE participation (see 26.51(f)), and we will track and report race-neutral and race conscious participation separately. For reporting purposes, race-neutral ACDBE participation includes, but is not necessarily limited to, the following:

- ACDBE participation through a prime contract that an ACDBE obtains through customary competitive procurement procedures;
- ACDBE participation through a subcontract on a prime contract that does not carry ACDBE goal;
- ACDBE participation on a prime contract exceeding a concession specific goal; and ACDBE participation through a subcontract from a prime contractor that did not consider a firm's ACDBE status in making the award.

We will maintain data separately on ACDBE achievements in those contracts with and without concession specific goals, respectively.





Abilene Regional Airport is pleased to invite you to join us **June 24th from 3:30-4:30** for a Public Presentation on Airport Concession Disadvantaged Business Enterprises (ACDBE). We will also be discussing government contracting opportunities and upcoming projects for the Airport, City of Abilene.

This meeting will take place in the Lawrence E. Gill Downstairs Conference Room on the first floor of the Abilene Regional Airport Terminal Building at 2933 Airport Blvd, Abilene, TX 79602.

The Agenda for this Meeting:

- Discuss the FY2025-2027 ACDBE Goals Update for Abilene Regional Airport.
- Hold an open forum to consult with minority, women's and general contractor groups, community organizations, rental car stakeholders and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and efforts to establish a level playing field for the participation of DBEs.
- David Smith with America's Small Business Development Center at Texas Tech University to discuss Small Business Development and what services the SBDC can provide.
- Rich Lyles with the Northwest Texas APEX Accelerator at Texas Tech University who will be discussing government procurement and what services they can provide.

If you will be able to attend, we would appreciate an RSVP sent to [alex.cargile@abilenetx.gov](mailto:alex.cargile@abilenetx.gov) or you may RSVP at 325-676-6224. Walk-ins are welcome.

We look forward to seeing you there!



## **Agenda**

**June 24, 2024**

Abilene Regional Airport is pleased to welcome you to the **June 24 3:30-4:30PM** Public Presentation on Airport Concession Disadvantaged Business Enterprises (ACDBE) and Small Business Aid.

This meeting takes place at the Lawrence G Gill Airport Conference Room on the lower level of the Airport Terminal Building, 2733 Airport Blvd, Suite 200, Abilene, TX 79602.

This public meeting will have presentations by:

### **Alex Cargile - Abilene Regional Airport**

- ACDBE goals update
- And general DBE information

### **Texas Tech University Small Business Development Center of Abilene**

**David Smith** will discuss the Small Business Development Center @ Texas Tech University - Abilene and what skills they provide including DBE, ACDBE and SBE services.

**Rich Lyles** with the Northwest Texas APEX Accelerator at Texas Tech University who will be discussing government procurement and what services they can provide.

Thank you for attending!





RSVP List

**Schwent, Donald G** <Donald.G.Schwent@em.com>

**Scott Hughes** <scotth@wtagc.org>

Enterprise

AGC West Texas Chapter

Presenter

Americans Small Business Development Center at Texas Tech University Presenter

Rich Lyles

David Smith

**Lyles, Rich** <Rich.Lyles@ttu.edu>

[david.smith@ttu.edu](mailto:david.smith@ttu.edu)



# Abilene Regional Airport Airport Concession Disadvantaged Business Enterprise (ACDBE) Presentation

Abilene Regional Airport Lower Level Conference Room

Presented by Alex Cargile ACDBELO

2933 Airport Blvd.

Abilene, TX 79602

June 22, 2024

# Purpose of this Presentation

- Discuss ACDBE Goal Setting Process and Present the proposed Airport DBE Goals Update for FY2025-2027
- Reach out to minority, women's and general contractor groups to discuss opportunities for ACDBEs

# Who Can Become a ACDBE?

The following are general eligibility requirements for ACDBE certification:

- 51-percent owned, managed and controlled by one or more socially and economically disadvantaged individual(s)
- Must be a small business as defined by Small Business Administration (SBA)
- Personal Net Worth Limit: \$1.32 million
- Gross receipts must not exceed \$56.42 million averaged out over three years (ACDBE only)
- Firm must be organized as a for-profit business



# Who Does the ACDBE Program Generally Benefit?

Small Businesses Owned by:

- African-American
- Asian-American
- Hispanic
- Native American
- Women

# How Do I Become a ACDBE?

The Certification Process can be made easier!

Abilene is fortunate to have the America's Small Business Development Center (SBDC) which specialize in helping Small Business's become DBE's

SBDC Services Are FREE! The SBDC can walk a Small Businesses through the process of becoming a DBE or SBE.

## **Located at:**

America's SBDC at Texas Tech University - Abilene  
749 Gateway Street, Suite 301 Building "C"  
Abilene, Texas 79602

David Smith 806-834-1988  
[david.smith@ttu.edu](mailto:david.smith@ttu.edu)

Northwest Texas APEX Accelerator Center at Texas Tech University

Rich Lyles 806-834-7459  
[rich.lyles@ttu.edu](mailto:rich.lyles@ttu.edu)

## **Hours**

Monday through Friday  
8:00 a.m. to 5:00 p.m.

Saturday and Sunday  
Closed

# Alternatively You Can Register Yourself via TUCP Application

- TxDOT is a member of the [Texas Unified Certification Program \(TUCP\)](#). The TUCP certifies ACDBEs for participation in Department of Transportation federal contracting projects across the State of Texas in compliance with Code of Federal Regulations (49 CFR Parts 26 and 23).
- Businesses interested in becoming certified as a ACDBE must complete and submit an application through the TUCP. Upon approval, these companies can be used to meet the ACDBE goals established for federally-funded contracts. ACDBE is a federal program required by law.
- <http://www.txdot.gov/business/partnerships/dbe.html>

# New Airport ACDBE Goal Methodology for FY 2025-2027

- The Airport maintains a ACDBE Goal for all Airport Concessions.
- Every third year, the FAA requires ACDBE goals be reevaluated for another three year term.
- Goal updates are a two step process:
  - STEP 1: Identify relative availability of DBE-certified contractors, vendors & consultants
  - STEP 2: Adjust the goal based on past participation of DBEs and available studies and other information.
- The new FY2025-2027 ACDBE Race Neutral Goal calculates to 0.81%.
- This Goal Methodology as well as the calculations are available for public review and public comment at Airport Administration located at:
  - Abilene Regional Airport  
2933 Airport Blvd. Suite 200,  
Abilene, TX 79602
  - 8:00am to 5:00pm Monday through Friday
  - And <http://www.iflyabi.com>

Questions or Comments?

# Additional Resources

- Alex Cargile – Airport DBE & ACDBE Liaison Officer  
[alex.cargile@abilenetx.gov](mailto:alex.cargile@abilenetx.gov) 325-676-6224
- Don Green – Director of Transportation Services  
[don.green@abilenetx.gov](mailto:don.green@abilenetx.gov) 325-676-6061 – Contact for Information on Airport Projects
- David Smith – Regional Director for Texas Tech University Small Business Development Center of Abilene [david.smith@ttu.edu](mailto:david.smith@ttu.edu) 806-834-1988
- Rich Lyles - Northwest Texas Procurement Technical Assistance Center  
[Rich.Lyles@ttu.edu](mailto:Rich.Lyles@ttu.edu) - 806-834-7459
- How to Become Certified as a ACDBE  
[https://www.faa.gov/about/office\\_org/headquarters\\_offices/acr/bus\\_ent\\_program/cert\\_dbe/](https://www.faa.gov/about/office_org/headquarters_offices/acr/bus_ent_program/cert_dbe/)
- Federal Aviation Administration  
Civil Rights Staff, AWP-9  
PO Box 92007  
Los Angeles, CA 90009-2007



NW TEXAS PROCUREMENT TECHNICAL ASSISTANCE CENTER

**Big Changes are no Big Deal**

# PTAC Name Change 2023/2024

**In 2024 the NW Texas PTAC will become:**

**The NW Texas APEX Accelerator  
Center**





NORTHWEST TEXAS APEX ACCELERATOR CENTERS

# Introduction

# How Much does the Government Buy?

- **Total Federal Acquisition Spending (Contracts) FY 2021\*:**

**\$629 Billion**

\$383 Billion (DoD)

\$246 Billion (Civilian Agencies)

- **Annual State & Local Government Acquisitions FY 2021\*\*:**

**~\$1.8 Trillion**

\*GAO 12-17-2021

\*\*Urban Institute 11-30-2021

# What is NW Texas APEX Accelerator Centers?

- The Northwest Texas APEX Accelerator Centers (APEX) is a resource to assist businesses with their federal, state and local government contracting efforts
- Cooperative agreement between the State and the Defense Logistics Agency of the U.S. Department of Defense founded in 1985
- Offices in Abilene, Lubbock, San Angelo & Wichita Falls

# TX APEX Accelerator Center Goals

- To increase the number of Texas companies capable of doing business with the government
- To help Texas businesses improve upon their marketing skills for prime contract and subcontract opportunities across all types of government agencies
- To reduce the cost of acquisitions for government agencies
- To generate/retain employment and diversify the economy in our service area

# Services provided by APEX Accelerators

- One on one counseling
- Bid-matching services
- Certification walkthroughs
- Registration walkthroughs
- Proposal development
- Workshops
- Networking events
- Getting on a GSA Schedule
- Capability statement assistance
- Matchmaker events

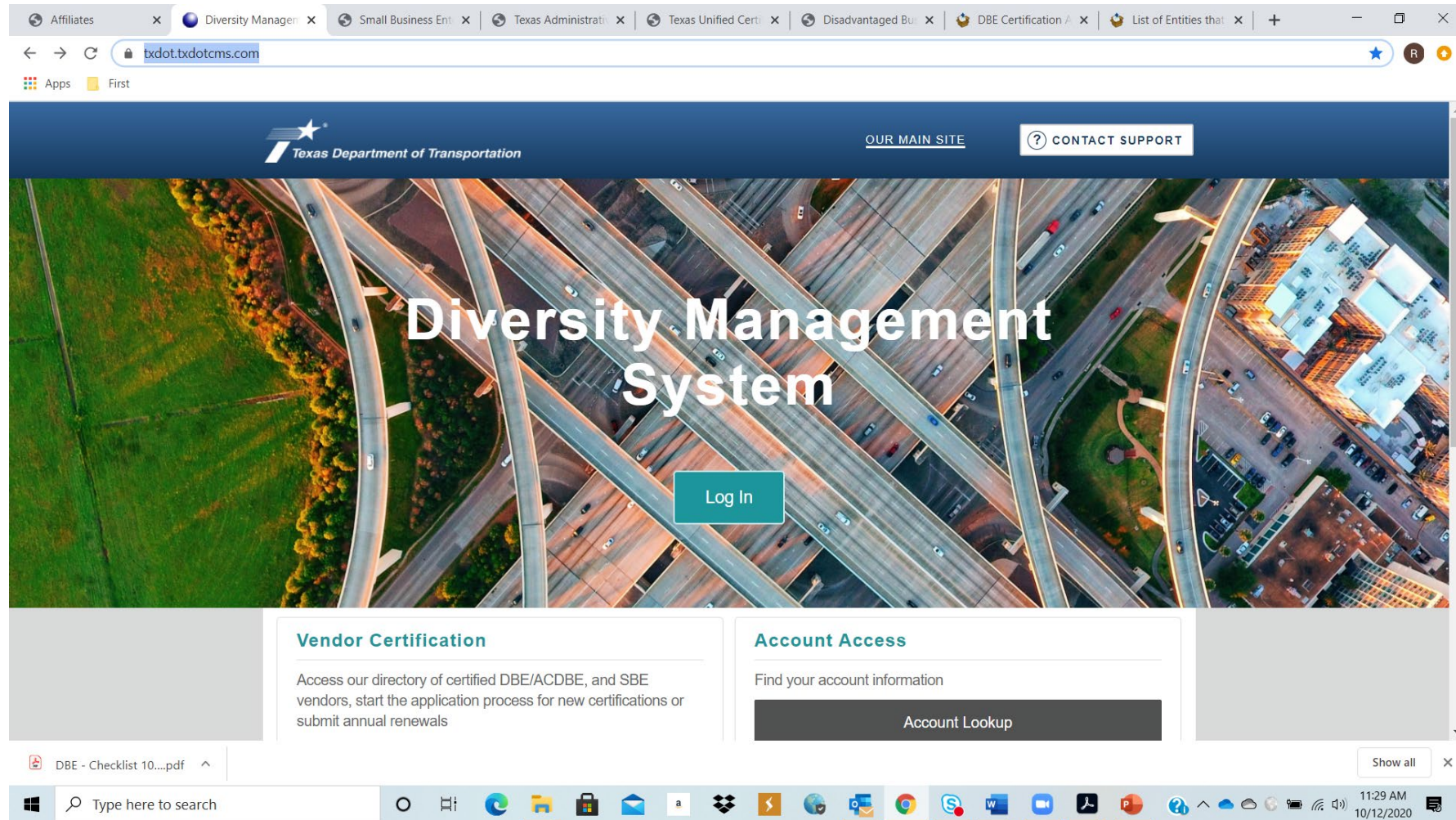
**Other – TBD by DoD – OSDBU**

**Focus – B 2 B Matchmaking**

# **Examples of What We Do**

# DBE Application Website

<https://txdot.txdotcms.com/>




The screenshot shows a web browser window displaying the DBE Application Website. The browser's address bar shows the URL [txdot.txdotcms.com](https://txdot.txdotcms.com/). The website's header features the Texas Department of Transportation logo on the left, and navigation links for "OUR MAIN SITE" and "CONTACT SUPPORT" on the right. The main content area is a large banner image of a highway interchange with the text "Diversity Management System" overlaid in white. Below the banner is a teal "Log In" button. The page is divided into two columns of content. The left column is titled "Vendor Certification" and contains the text: "Access our directory of certified DBE/ACDBE, and SBE vendors, start the application process for new certifications or submit annual renewals". The right column is titled "Account Access" and contains the text: "Find your account information" and a dark grey button labeled "Account Lookup". At the bottom of the browser window, a taskbar shows various application icons, a search bar with the text "Type here to search", and a system tray with the date and time "11:29 AM 10/12/2020".

# SBE Application

2062.pdf - Adobe Acrobat Pro DC  
File Edit View Sign Window Help

Home Tools Doing Business Wit... Bidders Questionna... 2062.pdf x SBA Table of Size St... [Subscribe](#)

1 / 4 150%



## SMALL BUSINESS ENTERPRISE (SBE) CERTIFICATION APPLICATION

Form 2062  
(Rev. 6/17)  
Page 1 of 4

**Return completed application to the address below:**  
Texas Department of Transportation, Civil Rights Division  
125 E. 11th Street, Austin, TX 78701-2483  
(512) 416-4700 Fax (512) 486-5539

The Texas Department of Transportation's Small Business Enterprise (SBE) Program offers small businesses another avenue of maximizing their opportunities of doing business with TxDOT. The program applies only to highway construction and maintenance projects that are funded entirely by state and/or local funds.

Businesses interested in pursuing an SBE certification must meet the [U.S. Small Business Administration \(SBA\) size standards](#) and submit a completed application. The SBE Program is a TxDOT program authorized by law, [43 TAC §9.305](#). Certified Disadvantaged Business Enterprise firms are recognized as SBEs without having to submit an SBE application.

**INSTRUCTIONS:**

- ◆ All questions must be answered and all information requested must be submitted.
- ◆ DO NOT LEAVE ANY SPACE BLANK; ENTER "N/A" FOR NOT APPLICABLE.
- ◆ If your application is not legible, complete, signed, dated, notarized and accompanied by all required documentation, your certification will be delayed.
- ◆ For assistance, call the above number.

<b>1. NAME AND ADDRESS:</b> Company Name: <input type="text"/> Mailing Address: <input type="text"/> Street Address: <input type="text"/> City: <input type="text"/> State: <input type="text"/> Zip Code: <input type="text"/>	<b>2. PRIMARY OWNER:</b> <b>CITIZENSHIP:</b> <input type="checkbox"/> U. S. Citizen <input type="checkbox"/> Lawfully Admitted Permanent Resident <b>ETHNICITY:</b> Identify the owner's ethnicity. If you checked other, specify this owner's ethnic group/identity not otherwise listed. <input type="checkbox"/> African-American <input type="checkbox"/> Alaskan Native <b>GENDER:</b>
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Type here to search 3:16 PM 10/12/2020



# Socioeconomic Programs Applications



An official website of the United States government [Here's how you know](#)

## Create certify.SBA.gov Account

Before you get started, make sure your business has a [SAM.gov](#) account. We will need your information from [SAM.gov](#) in order to connect your business with certify.SBA.gov.

You must be an owner or legal representative of the firm registering for certify.SBA.gov and have signature authority on the firm's behalf.

First Name

Last Name

Email Address

### Are you a federal employee?

If you are a federal employee or an SBA contracting officer, please visit the [employee account page](#).

### Already have an account?

If you have already registered for a certify.SBA.gov account, please [sign in](#).

# Getting Started - SAM

← → ↻ 🏠 sam.gov/content/home

Apps First WIX

Update: Planned Maintenance Schedule Show Details Jul 29, 2021

Sign In

Home Search Data Bank Data Services Help

**SAM.GOV**

Official U.S. Government Website  
100% Free

**The Official U.S. Government System for:**

- Contract Opportunities**  
(was fbo.gov)
- Contract Data**  
(Reports ONLY from fpds.gov)
- Wage Determinations**  
(was wdol.gov)
- Federal Hierarchy**  
Departments and Subtiers
- Assistance Listings**  
(was cfda.gov)
- Entity Information**  
Entities, Disaster Response Registry, and Exclusions
- Entity Reporting**  
SCR and Bio-Preferred Reporting

**Register Your Entity or Get a Unique Entity ID**

Register your entity or get a Unique Entity ID to get started doing business with the federal government.

**NEW** Learn More

Get Started

Renew Entity

Check Registration Status

**NEW**


**Renew**

**DUNS no longer Needed**

## Step 2: Select ‘Create an account’

An official website of the United States government

LOGIN.GOV | SAM™  
SYSTEM FOR AWARD MANAGEMENT



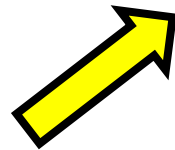
SAM is using login.gov to allow you to sign in to your account safely and securely.

**!** **First time here from SAM?**  
Your old SAM username and password won't work. Please create a login.gov account using the same email address you use for SAM.  
[Learn more.](#)

**Create an account**

**Sign in**

[Back to SAM](#)



# PIEE / WAWF



piee.eb.mil

First WIX Woodworking

An official website of the United States government.



ABOUT FEATURES CAPABILITIES HELP CONTACT

REGISTER

LOG IN

## Procurement Integrated Enterprise Environment

Enterprise services, capabilities, and systems supporting the end-to-end Procure-to-Pay (P2P) business process

VIEW FEATURES

VIEW RESOURCES


Trusted by our government

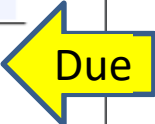


# Let's Look at an Actual RFP

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS**  
**OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30**

1. REQUISITION NUMBER F3V3E11015AW01	PAGE 1 OF 49
2. CONTRACT NO.	3. AWARD/EFFECTIVE DATE
4. ORDER NUMBER	5. SOLICITATION NUMBER FA302021R0001
6. SOLICITATION ISSUE DATE 04/09/2021	

7. FOR SOLICITATION INFORMATION CALL: 	a. NAME Lt Anna Pastor	b. TELEPHONE NUMBER (No collect calls) 940-676-2804	8. OFFER DUE DATE/ LOCAL TIME 05/18/2021 11:00 AM CST
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9. ISSUED BY FA3020 82 CONS LGC 206 J AVE BLDG 1662 CP 940 676 2663 SHEPPARD AFB, TX 76311-2743 United States Anna Pastor	CODE FA3020	10. THIS ACQUISITION IS <input type="checkbox"/> UNRESTRICTED OR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS	<input checked="" type="checkbox"/> SET ASIDE: 100 % FOR: WOMEN-OWNED SMALL BUSINESS (WOSB) ELIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM <input type="checkbox"/> EDWOSB <input type="checkbox"/> 8 (A)	NAICS: 561790 SIZE STANDARD: \$8,000,000.00
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11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input checked="" type="checkbox"/> SEE SCHEDULE	12. DISCOUNT TERMS	<input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)	13b. RATING
15. DELIVER TO SEE SCHEDULE		16. ADMINISTERED BY	
17a. CONTRACTOR/OFFEROR	17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER	18a. PAYMENT WILL BE MADE BY	
18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM		14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP	

15. DELIVER TO SEE SCHEDULE	16. ADMINISTERED BY
17a. CONTRACTOR/OFFEROR	18a. PAYMENT WILL BE MADE BY

17a. CONTRACTOR/OFFEROR	17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER	18a. PAYMENT WILL BE MADE BY	18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM
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19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	See Schedule				

# Let's Look at an Actual RFP

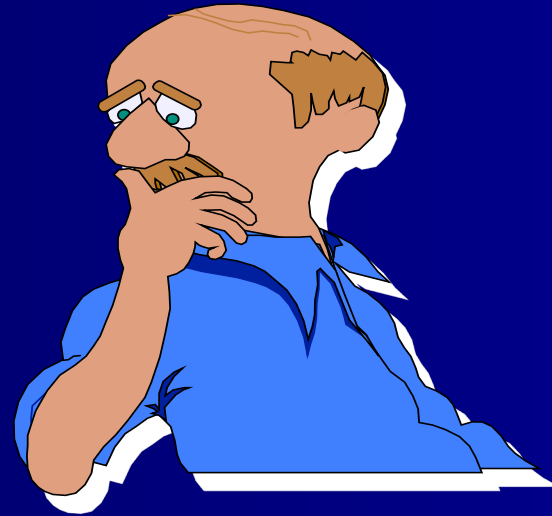
## Description/Specifications/Statement of Work

### Requirements

The U.S. Air Force has a requirement for Exhaust Hoods Cleaning and Certification Service. The Contractor shall provide all personnel, equipment, tools, materials, vehicles, supervision, and other items and services necessary to perform exhaust hoods cleaning and certification service in accordance with the Performance Work Statement (PWS) and Quality Assurance Surveillance Plan (QASP). To be performed at Sheppard AFB and SAFB Annex at Lake Texoma, Grayson County, Texas, located approximately 120 miles northeast of SAFB and 8 miles north of Sandusky, TX. CONTRACT PERIOD OF PERFORMANCE: Base Period (1 October 2021 - 30 September 2022), plus 4 one year option periods. See attachment 1, Price Exhibits, for contract line item numbers and items (including options). See attachment 2, Performance Work Statement (PWS), for a full description of requirements. See attachment 3, Quality Assurance Surveillance Plan (QASP), for a full description of quality assurance measurements. See attachment 4, Wage Determination, for the most applicable wage determination. See attachment 5, Past Performance Questionnaire. See attachment 5A, Past Performance Questionnaire Cover Letter See attachment 6, Base Pass See attachment 7, Instructions to Offerors (Addendum to 52.212-1) See attachment 8, Evaluation (Addendum to 52.212-2)

# *CONCLUSION*

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*What Do I Do Now ?*

# ***NW Texas APEX Accelerator Centers***

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NORTHWEST TEXAS APEX ACCELERATOR CENTERS



# ACDBE Public Stakeholder Meeting

June 24, 2024

3:30pm Central

Name:	Company/Organization:	E-mail or Phone #
1 Alex Cosh	City of Abilene	Alex.Cosh@abilenetx.gov
2 Sydney Peruzzato	Avis Budget Group	
3 Don Green	City of Abilene	
4 Rich Lyles	Rich Lyles ITN	
5 David Smith	David Smith APEX/ITN	
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[Airport Phone: \(325\) 676-6367](tel:(325)676-6367) | [American Airlines: \(800\) 433-7300](tel:(800)433-7300) | [Email: abairport@abilenetx.gov](mailto:abairport@abilenetx.gov)



## ACDBE PUBLIC STAKEHOLDER MEETING – JUNE 24, 2024

Abilene Regional Airport is pleased to invite you to join us **June 24th from 3:30-4:30** for a Public Presentation on Airport Concession Disadvantaged Business Enterprises (ACDBE). We will also be discussing government contracting opportunities and upcoming projects for the Airport, City of Abilene.

This meeting will take place in the [Lawrence E. Gill Downstairs Conference Room on the first floor of the Abilene Regional Airport Terminal Building at 2933 Airport Blvd, Abilene, TX 79602.](#)

### The Agenda for this Meeting:

- Discuss the FY2025-2027 ACDBE Goals Update for Abilene Regional Airport.
- Hold an open forum to consult with minority, women's and general contractor groups, community organizations, rental car stakeholders and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and efforts to establish a level playing field for the participation of DBEs.
- David Smith with America's Small Business Development Center at Texas Tech University to discuss Small Business Development and what services the SBDC can provide.
- Rich Lyles with the Northwest Texas APEX Accelerator at Texas Tech University who will be discussing government procurement and what services they can provide.

If you will be able to attend, we would appreciate an RSVP sent to [alex.cargile@abilenetx.gov](mailto:alex.cargile@abilenetx.gov) or you may RSVP at 325-676-6224. Walk-ins are welcome.

We look forward to seeing you there!

Questions and Comments will go here. Currently 6/25/24 no comments have been made.